

Strengthen outcomes with smarter CMO collaboration

Implement helps life science companies unlock value with external manufacturing by bringing structure, speed, and reliability to how partnerships are formed and run.

Industry best practice on CMO collaboration

Treat CDMOs as an integrated extension of your network with clear decision rights, quality standards, and shared KPIs.

Focus on three disciplines: **partner selection**, **tech transfer**, and **segmented governance**.

Partner selection

- Robust, transparent RFP and screening frameworks balancing quality/regulatory track record, capacity security, speed, tech fit, cost, and collaboration ease.
- Faster, lower-risk decisions and a clear commercial/operating model from day one.

Tech transfer

- Stage-gate blueprints, standardised roles and documentation, training, and operational readiness plans.
- Shorter transfer timelines, smoother ramp-up, and dependable multi-region supply.

Relationship management

- Segmented governance for strategic, core, and transactional partners with tailored KPIs, cadences, and escalation paths.
- Shared dashboards and risk reviews drive responsiveness and continuous improvement.

Insights implemented

A scalable external manufacturing operating model that reduces time-to-supply, strengthens regulatory confidence, and improves service and total cost.